		Title of the Course	BASICS OF STARTUP
Total Credits of the Course	02	Hours per Week	02

Course Objectives	. 1 To impart basic skills for start any new ventures.	
	2. Learn Steps from Idea generation to success.	
	3. To familiarize with Government initiatives.	

	Course Content				
Unit	Descript ion	Weightage (%)			
1.	INTRODUCTION & DEVELOPING SUCCESSFUL BUSINESS IDEAS Concept and definition of business & Startup Types of startup & Skills to require business startup	50 %			
	DEVELOPING SUCCESSFUL BUSINESS IDEAS Recognizing opportunities Trend analysis Generating ideas Brain storming Focus groups Surveys Customer advisory board Patents and IPRs				
2.	FUNDING & GOVERNMENT INITIATIVES FOR STARTUP IN INDIA Sources of finance Commercial banks Government grants and schemes GOVERNMENT INITIATIVES FOR STARTUP IN INDIA Government initiatives Startup India initiative, Seed fund	50 %			